

# Industry Template: Social Media

(Note: This is not intended to be a comprehensive example for any one industry. Rather, this is to be used as a starting point to define industry domains, representative knowledge bases within a particular domain, and sample solutions that could be called for by a Consumer. Unsure where to begin? Start here and expand. Have a better idea? Start there and run with it. Either way, you build it, you own it. We simply make owning your knowledge possible.)

Here's the breakdown for **Social Media**, using the same structure of domains, high-impact knowledge bases (KBs), and multi-domain combinations.

# 1. Social Media Domains and Categories of Content

Below are potential domains for Social Media, with representative categories of content for each domain:

#### 1. Social Media Strategy

• **Categories**: Content Strategy, Audience Targeting, Social Media Campaigns, Influencer Strategy, Brand Awareness, Cross-platform Marketing, Community Building.

#### 2. Content Creation and Curation

 Categories: Video Creation, Image Content, Infographics, User-generated Content (UGC), Stories, Short-form Video (Reels, TikTok), Live Streaming, Interactive Content.

# 3. Social Media Advertising

• **Categories**: Facebook Ads, Instagram Ads, LinkedIn Ads, Twitter Ads, Paid Campaigns, Ad Targeting, Social Media Retargeting, Paid Social Media Strategies.

# 4. Social Media Analytics and Reporting

• **Categories**: Engagement Metrics, Reach and Impressions, Follower Growth, Sentiment Analysis, Social Listening, KPI Monitoring, Social ROI Tracking.

#### 5. Influencer Marketing

• **Categories**: Influencer Outreach, Campaign Management, Micro-influencers, Sponsored Content, Brand Ambassadors, Influencer Partnerships, Authentic Storytelling.

# 6. Community Management

• **Categories**: Social Media Engagement, Customer Support, Online Communities, User Interaction, Moderation, Community Growth, Community Guidelines Enforcement.

# 7. Social Media Platforms and Trends

• **Categories**: Platform-specific Strategies (Facebook, Instagram, TikTok, LinkedIn, Twitter), Social Media Algorithms, Platform Features, Emerging Social Platforms, Trend Analysis.

# 8. Brand Building and Reputation Management

• **Categories**: Brand Voice, Crisis Management, Online Reputation Monitoring, Customer Feedback, Brand Advocacy, Social Proof, Reputation Repair.

# 9. Social Media Tools and Automation

• **Categories**: Scheduling Tools, Analytics Platforms, Social Media Dashboards, Automated Posting, Content Calendars, AI-driven Social Media Tools, Automated Engagement.

#### 10. Social Commerce

• **Categories**: Shoppable Posts, E-commerce Integration, Instagram Shopping, Facebook Shops, Social Selling Strategies, Conversion Optimization, Influencer-driven Commerce.

# 11. Content Personalization and Targeting

• **Categories**: Audience Segmentation, Content Personalization, Interest-based Targeting, Lookalike Audiences, Dynamic Ads, Geo-targeting, Behavioral Targeting.

#### 12. Video and Live Streaming

• **Categories**: Short-form Video (TikTok, Reels), Long-form Video, YouTube Marketing, Live Streaming Events, Interactive Live Streams, Video Ads, Video Monetization.

# 13. Social Media Engagement and User Interaction

• **Categories**: Likes, Comments, Shares, Social Contests, Polls and Surveys, Interactive Stories, Real-time Engagement, Engagement Campaigns.

# 14. Crisis Communication on Social Media

• **Categories**: Real-time Crisis Management, Social Media Response Strategies, Crisis Communication Plans, Rapid Response Teams, Public Apologies, Crisis Recovery.

# 15. Social Media Monetization

• **Categories**: Ad Revenue, Sponsored Content, Influencer Partnerships, Subscriptionbased Social Platforms, Premium Content, Direct Selling on Social Media, Merchandising.

# 2. Examples of High-Impact Knowledge Bases for Each Category

Here are five high-impact knowledge base examples for each domain in Social Media:

#### **Social Media Strategy**

1. Content Strategy Frameworks for Building Consistent Social Media Presence

- 2. Audience Targeting Tools for Optimizing Social Media Campaigns
- 3. Brand Awareness Campaign Strategies for Social Media
- 4. Cross-platform Marketing Tools for Managing Multiple Social Channels
- 5. Community Building Strategies for Long-term Engagement

#### **Content Creation and Curation**

- 1. Video Creation Tools for High-quality Social Content
- 2. Infographic Tools for Visual Content Creation
- 3. Live Streaming Platforms for Real-time User Engagement
- 4. User-generated Content Campaigns for Authentic Social Presence
- 5. Short-form Video Strategies for Platforms Like TikTok and Reels

#### Social Media Advertising

- 1. Facebook and Instagram Ad Campaign Optimization Tools
- 2. Paid Social Media Strategies for Retargeting and Conversion
- 3. Ad Targeting Solutions for Maximizing Social Media Ad Spend
- 4. Dynamic Ad Creation Tools for Personalization in Social Ads
- 5. ROI Tracking Tools for Paid Social Campaigns

# **Social Media Analytics and Reporting**

- 1. Engagement Metrics Platforms for Measuring Social Performance
- 2. Social Listening Tools for Tracking Brand Sentiment
- 3. KPI Dashboards for Monitoring Social Media Campaign Success
- 4. Follower Growth Analytics for Community Expansion
- 5. Social ROI Measurement Tools for Calculating Campaign Effectiveness

# Influencer Marketing

- 1. Influencer Outreach Platforms for Identifying Brand Advocates
- 2. Campaign Management Tools for Influencer Collaborations
- 3. Sponsored Content Platforms for Influencer Partnerships
- 4. Micro-influencer Campaign Strategies for Targeted Reach
- 5. Brand Ambassador Programs for Long-term Influencer Relationships

# 3. Complex Multi-Domain Knowledge Bases and Example CfS

Here are examples of complex multi-domain knowledge bases and corresponding Calls for Solution (CfS) for Social Media:

# Example 1: Optimizing Social Media Campaigns with Paid Advertising, Content Creation, and Analytics

- **Domains**: Social Media Advertising, Content Creation and Curation, Social Media Analytics and Reporting.
- Required Knowledge Bases:
  - 1. Paid Advertising Strategies for Maximizing ROI on Social Platforms
  - 2. Content Creation Tools for Developing Engaging Social Media Content
  - 3. Analytics Platforms for Tracking Engagement and Performance Metrics
  - 4. Audience Targeting Solutions for Personalized Ad Delivery
- **CfS Example**: "We are seeking a solution to optimize our social media campaigns with paid advertising, content creation, and analytics, focusing on increasing engagement, improving ad performance, and gaining insights through real-time metrics."

# Example 2: Enhancing Social Commerce with E-commerce Integration, Influencer Marketing, and Engagement Tools

- **Domains**: Social Commerce, Influencer Marketing, Social Media Engagement.
- Required Knowledge Bases:
  - 1. E-commerce Integration Solutions for Social Platforms
  - 2. Influencer Marketing Platforms for Driving Sales through Social Commerce
  - 3. Social Engagement Tools for Interactive and Shoppable Posts
  - 4. Conversion Optimization Strategies for Social Selling
- **CfS Example**: "We need a solution to enhance our social commerce capabilities with ecommerce integration, influencer marketing, and engagement tools, focusing on driving sales, improving customer interaction, and optimizing conversion rates."

# Example 3: Improving Brand Reputation Management with Crisis Communication, Social Listening, and Community Management

- **Domains**: Brand Building and Reputation Management, Crisis Communication on Social Media, Community Management.
- Required Knowledge Bases:
  - 1. Social Listening Tools for Tracking Brand Sentiment and Potential Crises
  - 2. Crisis Communication Strategies for Rapid Response and Crisis Recovery

- 3. Community Management Platforms for Engaging and Supporting Users
- 4. Brand Reputation Monitoring Tools for Proactive Reputation Management
- **CfS Example**: "We are seeking a solution to improve our brand reputation management with crisis communication, social listening, and community management, focusing on responding quickly to issues, maintaining a positive brand image, and engaging with our community in real-time."

This breakdown demonstrates how iSPAI's platform can support the Social Media sector across key areas like strategy development, content creation, influencer marketing, and analytics, while addressing challenges in brand building, social commerce, and reputation management.